Loan Rates as of January 17, 2025

Subject to change without notice.

Appointments are required concerning lending applications

You may complete the application request using the form(s) enclosed with the loan brochure or you may now use the on-line tool to complete a loan application on our website at <u>www.crousefcu.com</u>. Information such as purchase agreements, payroll information, bills, should be provided with your request. They may be uploaded with your on-line application or emailed to info@crousefcu.com

You may also fax all completed forms to 315-470-5633 or return all forms to the credit union in person or by mail. If you choose you may call 315-470-7928 for instructions or help completing the forms or what information you should supply.

| All Loa | n Requests must include a completed Loan Application |
|--------------|--|
| \checkmark | If applying with Co-Borrower/Co-signer –they must complete a separate application. |
| \checkmark | Copy of current payroll stub |
| \checkmark | All Auto, Boat, RV or other secured must provide |
| \checkmark | Signed Purchase Agreement and Date of Delivery |
| \checkmark | Description of vehicle to include year, make, model, mileage, equipment, VIN # |
| \checkmark | Insurance Information/Collateral Protection |
| \checkmark | Copy of title required for the following: |
| \checkmark | non-dealer sales, Refinance, or Auto Equity |
| \checkmark | Information on how the vehicle will be titled (Name) and the Plate Number |
| \checkmark | Refinance Loans require a 10-day payoff in writing from your current lender. |
| \checkmark | Refinance Loans require a copy of your current loan contract |
| | |



It's a No Brainer...refinance your auto loan with Crouse Credit Union

| | | APR* "AS Low As" | |
|---|---|------------------|--|
| Auto Purchase or Refinance your loan from other lendersYears 2023-2025 Discount of .10% for Electric Vehicle –New0 milesUntitled | 36 mo | 4.49% | |
| New and Used—Previously titled Term based on year, mileage and NADA values. | 48 mo | 4.89% | |
| New and Used—Previously uted Premi based on year, inneage and NADA values. | 60 mo | 4.99% | |
| | 72 mo | 5.49% | |
| *Rate and Term available for Auto loan >\$25,000 Years 2024-2025 (New or Used) | 84 mo* | 5.99% | |
| | Up to 36 mo | 4.49% | |
| Auto Purchase (Used Auto) or Refinance your loan from other lenders – | 48mo | 5.24% | |
| Years 2019 – 2022 Term based on year, mileage and NADA values. | 60 mo | 5.49% | |
| | 72 mo | 5.70% | |
| Auto Equity Based on year, terms requested, and equity value (Minimum 50% more than amt owed) Based on NADA high auction value. Credit Score 650+ with Experian | See above rates, based on year of vehicle | | |
| | 36 mo | 5.25% | |
| | 60 mo | 5.99% | |
| New Boats/RV 2023-2025 New -Untitled Refinance your loan from other lenders 6mos from original contract date | Up to 84 mo | 7.25% | |
| Ferm based on year, mileage and NADA values. | | 7.95% | |
| | 144 mo | 8.15% | |
| | 36 mo | 6.75% | |
| Used Boats/RV 2017-2025 Used or Previously titled or | 60 mo | 6.95% | |
| Refinance your loan from other lenders. Original contract over 1 year Term based on year, mileage and NADA values. | 84 mo | 7.95% | |
| Term based on year, mileage and INADA values. | 120 mo | 9.25% | |
| Older Vehicles (2018 and Older) Included in this category-automobiles, boats, RV, | 36 mo | 7.75% | |
| motorcycle, JetSki, ATV, Snowmobiles, Tractors, Trailers, and other purchases | 48 mo | 8.30% | |
| Term based on year, mileage and NADA values. | 60 mo | 8.65% | |
| SportCraft New /Untitled Motorcycle, Jet Ski, ATV(various description), | 36 mo | 6.25% | |
| Snowmobiles, Tractors, Trailers and other purchases Year of Vehicle 2023 to 2025 Discount .10% Electric Motorcycle New—never titled -0 miles | 60 mo | 6.75% | |
| SportsCraft Used Motorcycle, Jet Ski, ATV, Snowmobiles, Tractors, | 36 mo | 7.99% | |
| Trailers and other purchases Year of Vehicle 2016 to 2025 | 60 mo | 8.25% | |

** Note: Rates are listed "As low as" Based on credit score from Experian 680 or higher. We have many other excellent rates and terms available based on individual terms, conditions, and scores. Rate assumes <u>automatic payment on contractual due date</u> or an upcharge of .50% will be added to the rate for missed transfers. Subject to change without notice. * APR Annual Percentage rate

Signature / Personal, Bill Consolidation, Credit Card and Share Secured** Note: Rates are listed "As low as" Based on credit score from Experian 680 or higher. *We have many other excellent rates and terms available based on individual terms, conditions, and scores.* Rate assumes automatic payment on contractual due date or an upcharge of .50% will be added to the rate. This is subject to change without notice * APR Annual Percentage rate

| SIGNATURE LOANS | Term | *APR "As low as" |
|---|----------------|------------------|
| Personal- Signature Loan Maximum amount \$20,000 | Up to 12 mo | 6.25% |
| If you are in need of a personal loan, we make every attempt to work with all credit scores and | 24 mo | 6.99% |
| ituations Terms and conditions will apply. | | 7.99% |
| | 48 mo | 8.24% |
| | 60 mo | 8.49% |
| Mechanical Repair Coverage | 36 mo | 6.99% |
| Help protect your vehicle. 3 plans available. Cost may be far less than dealer costs for this coverage | 60 mo | 7.49% |
| Bill Consolidation | 36 mo | 13.25% |
| (List of Bills required see space below) Checks payable to creditors | 60 mo | 16.99% |
| Healthy Choice | 36 mo | 6.25% |
| Health related expenses. Bills, Equipment, Surgery, Cosmetic, Eyes, Dental | 60 mo | 6.75% |
| Sweep Crouse Visa Credit Card | 36 mo | 7.59% |
| In most cases this will allow you to lower your payment when you reach your limit on your Crouse FCU VISA Card | 60 mo | 7.99% |
| HOME IMPROVEMENT | 24 mo | 6.99% |
| Written Contractor Estimates Required | 36 mo | 7.49% |
| Eligible borrowers must have 650+ credit score with Experian. Rates based on credit score | 60 mo | 7.99% |
| 3 years plus with same employer, Income to debt qualification 30% or less. Unsecured debt limits apply | 72 mo | 8.59% |
| LINE OF CREDIT/OVERDRAFT PROTECTION LOANS | | |
| Line of Credit / Overdraft Protection (new accounts) | As low as | 11.99% |
| VISA CREDIT CARDS | | |
| Visa Credit Card (new accounts) | As low as | 11.99% |
| Secured Credit Card (new accounts) | As low as | 17.99% |
| SHARE SECURED LOANS | | |
| | | 4.55% |
| 100% Shares Pledged | 60 mo | 5.00% |
| 500/ Shares Bladaad (Manimum limits and b) | 24 mo | 5.75 % |
| 50% Shares Pledged (Maximum limits apply) | 60 mo | 6.00% |

Your Statement. You may also provide copies of any information that will be needed for review of your loan request. Use additional sheet if necessary. **If additional information is needed the credit union may ask for copies of the bills\invoices. Once approved copies of particular bills/invoices will be required. We will advise you as we proceed with this request. Approved Request—Checks will be payable to creditor(s) listed.

| List Bills that you would like us to consider for payment | List the payoff Balance | Loan # (credit union use) | Amount of Payment Approved by Credit Union | Check Number Issued | Closing Account Requested (credit union use) |
|---|----------------------------|---------------------------------|--|---------------------|--|
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Forms in Use/ BROCHURES/ 251 Grid Loan Rate Sheet